Impact of ACA on Medicare Spending

- **Mandates $716 Billion Payment Reductions: 2013 – 2022**
  - Unprofitable: Hospitals; SNFs; Home Health Agencies
  - 2019: 15%
  - 2030: 25%
  - 2050: 50%

- **Reduced Payments to Medicare Advantage (MA) Plans by $156 Billion: 2013 – 2022**: 50% Decline in Enrollment
  - Increased Deductibles and Copayments

- **Payments for Providers Services Fall Below Costs**
  - Providers May Withdraw from Serving Medicare Patients

**Impact of ACA on Medicare Spending**

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<th>Outlays</th>
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</table>

Source: Kaiser Family Foundation

**ACA: Penalties for Hospital Readmissions**


- Hospitals That Care for Chronically Ill & Low Income Patients Disproportionately Penalized
**ACA: Access to Care**

**OBAMACARE BLAMED FOR KILLING HOSPITALS**

Eighteen acute care hospitals across the United States shut their doors in 2013.

By: Paul beam career

(One new hospital in 10 years)

Hospitals are not the only casualties of the ACA.

From @3: ACA Threatens Charitable

**Survey conducted by Merritt Hawkins**

52%

ACA: Access to Care

**ACOs: Accountable Care Organizations**

- Network of Doctors & Hospitals: Share Risk > 5,000 Patients

**Surgeon Perspective:  
- Shared Savings Financial Bonus: Minor Consideration  
- Maintaining Referrals the Key Motivator**

**Financial Risk: Costs Exceed Benchmarks  
- Incentives to Avoid Unnecessary Tests & Procedures**

**ACA: Deductibles & Copayments**

*The New York Times*

*Many Say High Deductibles Make Their Health Insurance An All But Unaffordable*

**ACA: Access to Care**

**US**

**Gallup: Peak Number Of Americans Delaying Medical Care Over Costs**

SARAH HURTUBISE

248 PM 11/26/2014

One in three Americans has put off seeking medical treatment in 2014 due to high costs, according to Gallup — the highest percentage since Gallup began asking the question in 2001.
“In the middle of difficulty lies opportunity”

*Albert Einstein*

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**STRATEGIES**

**VASCULAR SURGEONS: POISED FOR SUCCESS**

- Unique Knowledge Base: Appropriate Care
- Only True Comprehensive Vascular Specialists
  - Non-invasive Diagnosis
  - Medical Rx
  - Open Surgery
  - Endovascular Rx
- ACOs: Longitudinal Coordinated Patient Care
- Leaders in Quality Outcomes: VQI PSO

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**STRATEGIES**

- Remain Competent in the Totality of Care: Unique
- Continue to Treat the Patient not the Lesion
- Focus on Quality & Cost Effectiveness
- Become Leaders in Our Institutions

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**SUMMARY**

“Whatever You Are, Be A Good One”

*Abraham Lincoln*

“Be So Good They Can’t Ignore You”

*Steve Martin*